



**Proposal for Wayz ERP**  
**Presented to**  
***M/s Sannine Roastery***  
***Mr. Bassem Hamawi***



**Ref: 2021/SR/2311**  
**Dated: 23<sup>rd</sup> November 2021**

**Mr. Bassem Hamawi**  
**Sannine Roastery**  
**Dubai, United Arab Emirates**

**Re: Proposal for WayZ ERP**

Dear Mr. Awwab

Thanks for giving us opportunity to present our WayZ ERP software solution.

We at **‘WayZ Consulting’** are aware that creating client-oriented software takes a mixture of technical excellence and clear communication and our firm hires only the very best to ensure you receive both. We know that every client is unique, and we strive to deliver an individual, innovative and affordable proposal every time and to follow it through with an outstanding delivery which is both on time and within budget.

We are pleased to present Technical and Financial Proposal to your kind perusal. Please find the attached ‘Annexure A’.

If you need any clarification, please not hesitate to come back to us.

Best Regards

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**MOHAMMED ARIF**  
**Business Analyst**  
**WayZ Consulting**



## **ANNEXSURE A**

### **TECHNICAL AND FINANCIAL PROPOSAL**

#### **1. Introduction**

WayZ ERP offers Effective and Efficient Accounting solution for Contracting Companies. Features are specifically designed for traders operating in MENA region. Silent features are as follows;

- Cloud Based software allows whole organization to work as team.
- Real Time reporting enable Strategic Management to take decision on time.
- Multi Language Reporting help Management on different level to be on same page.
- VAT compliance.
- Electronic Document Management

#### **2. Modules**

##### **2.1 Sales ( B2B and Cash Vans ) & Accounts Receivables**

- 2.1.1 Manage Delivery vans
- 2.1.2 Manage Customers and Branches ( Approval from Back office post creation from Delivery Vans )
- 2.1.3 Make Sales Areas, Sales Types, Sales Groups, and Salespersons
- 2.1.4 Make Sales Groups for grouping Customer Branches
- 2.1.5 Prepare Sales Quotations (with inquiry and creating of Sales Orders)
- 2.1.6 Prepare Sales Orders and Goods Delivery Notes
- 2.1.7 Prepare Customer Invoices and Credit Notes
- 2.1.8 Make Batch Invoicing for more than one delivery order.
- 2.1.9 Point of sales definitions for better handling of cash sales
- 2.1.10 Customer Payments and Allocations
- 2.1.11 Company logos can be attached to sales documents
- 2.1.12 Dimensions can be selected for Sales Delivery and Invoices
- 2.1.13 Shipping Costs and Legal Text can be added to Invoices
- 2.1.14 Option of attaching scanned documents with transactions

##### **2.2 Inventory and Stocks**

- 2.2.1 Manage items and inventory
- 2.2.2 Define Item Categories and Item Locations
- 2.2.3 Record location transfers and other adjustments
- 2.2.4 Set re-order levels for Inventory Items
- 2.3.5 Automatic calculation of average material cost (per unit)
- 2.3.6 Application of standard and overhead costs, into material prices



- 2.3.7 Quantity of Items can be measured into standard units
- 2.3.8 Foreign codes registration for barcode scanner entry

## **2.4 Report**

- 2.4.1 Print, Email and Convert into PDF; all the reports
- 2.4.2 Export the reports in Ms Excel format
- 2.4.3 Generate reports on periodic and financial years basis
- 2.4.4 Email documents directly to customers
- 2.4.5 Make graphical analysis (Horizontal/Vertical Bars, Dot Lines, Pies and Donuts)

## **2.5 Access levels and Adaptation**

- 2.5.1 Separate financial years can be created and closed against entries
- 2.5.2 Multi user access with different privileges
- 2.5.3 Make backups and restore for companies
- 2.5.4 Date Picker with week numbers for all date fields
- 2.5.5 Simple Audit Trails
- 2.5.6 Extensions for customizing menu tabs and applications

NOTE: These are limited modules of WayZ ERP in accordance with the instructions of client.

## **3. Privacy Policy & Terms of Use**

Our Privacy Policy and Terms of use is mentioned on our website and it is part of this agreement.



#### **4. Investment Required & Payment Terms**

4.1 Following are the subscriptions based on the scope mentioned above;

S.No	Description	First Year	Annually (From 2 <sup>nd</sup> Year)
1.	WayZ ERP ( 5 Users )	10,000/-	5,000/-

**\* Note: The above subscription is excluding any customization.**

4.2 Additional User will be charge AED 1,000/- per Year

4.3 The payment terms for Subscription will be 50 % upon approval of proposal, and 50 % on Complete Installation.

4.4 There are no any type hardware and any software included in the proposal except those mentioned clearly in the proposal above.

4.5 Above prices are exclusive of any taxes and government charges

4.6 The Client acknowledges and agrees that the Client may terminate the Subscription Agreement at any time, with or without cause; however, no portion of the Subscription Fee will be refunded to client for any reason. Notice of termination of the Subscription Agreement by the Client must be made in writing and email to the corporate email address mentioned on the Company's website. Upon its receipt and verification of any termination notice, the Company shall discontinue the Services upon expiry period of subscription paid and allow client to view transactions and generate reports for Six (6) calendar months.

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**Prepared & Presented By**  
**Mohammed Arif**  
**Business Analyst**  
**On Behalf of WayZ Consulting**

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**Prepared & Presented By**  
**Mr. *Bassem Hamawi***  
**On Behalf of *Sannine Roastery***